

# SA rises 8% in brand value, maintains position in top 50 most valuable nation brands

Despite the backdrop of Covid-19 and the nation's longest recession in nearly three decades, South Africa has recorded an 8% rise in brand value to \$175bn to maintain its position in the top 50 most valuable nation brands, according to the latest Brand Finance Nation Brands 2021 report.



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The nation imposed some of the strictest lockdown measures in the world to combat the pandemic, which resulted in nearly all of its industries recording a drop in output – with construction, manufacturing and mining being some of the worst hit sectors. That being said, the economy has begun to rebound and is expected to continue to grow, largely driven by domestic demand and commodity exports. The government has also announced it would be investing in more than 50 special infrastructure projects to increase employment and kickstart the economy.

Jeremy Sampson, MD, Brand Finance Africa, commented: "There are mixed fortunes for African nation brands this year. Nigeria, Egypt, Kenya, and Morocco have edged up the ranking, with Sudan also making its debut in 83rd. However, South Africa, Ghana, Ethiopia, Angola, and Tanzania have ranked lower than last year. Nevertheless, as moves to unify African trade are making positive headway, we can expect improvement moving forward in the continent's nation brands as Africa continues to rise on the global stage."

### Total brand value of top 100 up 7%

The top 100 most valuable nation brands in the world have recorded a 7% increase in brand value since 2020, signalling that recovery is underway from the Covid-19 pandemic, according to the latest Brand Finance Nation Brands 2021 report.

Although this is a positive sign, uncertainty lingers and nation brand values have not reached pre-pandemic levels yet. At US\$90.8 trillion, this year's total brand value of the top 100 ranking is still 7% lower compared to 2019.

David Haigh, chairman and CEO, Brand Finance, commented: "Unlike previous economic crashes, recovery is uneven and is pinned on the combination of initial Covid-19 response strategies and a successful vaccination rollout. We are starting to turn a corner, as the world's most valuable nation brands begin to return to pre-pandemic brand values. But results are varied, and it may take years for some to recoup lost brand value, creating even greater disparity between the most and least valuable nation brands."

#### US and China lead the pack

There has been no movement in the top 10 this year, with each nation retaining its rank from last year. All the top 10 have recorded a modest uplift in brand value, however, in line with the global trend across the ranking.

The United States and China remain in a league of their own, claiming the first and second spot in the ranking, respectively. The US has recorded a 5% brand value increase to \$24.8tn in a year that has been marked by great political and economic change with President Joe Biden taking the helm. Similarly, China saw a 6% uptick in nation brand value to \$19.9 tn. Both nations have celebrated economic recovery since the outbreak of the pandemic, contributing to their uplift in brand value. China's economy was the first to recover – doing so at a meteoric pace - as the only nation to register positive GDP growth at the end of 2020 and growing at record pace in the first quarter of this year.

Many thought that relations would improve between the two superpowers under Biden's leadership, following the turbulent Trump years, but this has not been the case thus far.

Haigh commented: "The superpowers from the West and the East unsurprisingly dominate the Brand Finance Nation Brands ranking, with China remaining hot on the heels of long-standing leader, the US. With China's recovery and economic rise showing no signs of slowing down, as growth hit a record high at the beginning of the year, no doubt the gap will continue to close in the coming years."

#### Digital Estonia is world's fastest-growing nation brand

Recording a 38% brand value growth from last year and outpacing modest increases across the ranking, Estonia is the world's fastest-growing nation brand of 2021. The Baltic state had invested in digital infrastructure long before the Covid-19 pandemic hit the world. Anyone around the world can apply for e-residency in Estonia, which allows them to run an EU-based company online, and a staggering 99% of the country's governmental services are offered online.

The advanced digitisation of the country put it on the front foot during the pandemic. On the same day the government announced a state of emergency, the Estonian Ministry of Economic Affairs and Communications launched an online hackathon to identify solutions to pandemic-induced problems, resulting in a chatbot to answer the public's queries and the re-purposing of online platforms to match volunteers with those in need.

Haigh commented: "Estonia is this year's fastest-growing nation brand largely thanks to its world-class digital infrastructure. With some of the leading economies having their digital shortcomings highlighted during the pandemic, Estonia's digital-first model should be one for others to follow."

## Myanmar and Ethiopia are fastest fallers

In stark contrast, Myanmar and Ethiopia are the fastest-falling nation brands in the ranking. The unrest across the two

countries has caused significant damage to their nation brand values, which have dropped 26% and 22%, respectively.

Brazil has also suffered a steep decline in brand value as the Covid-19 pandemic wreaks havoc on its society and economy. The continent's largest economy, Brazil has lost 12% of its brand value this year and dropped out of the top 20 in the Brand Finance Nation Brands 2021. Famous for its vibrant culture, lifestyle, and sports, Brazil is the highest-ranked South American nation in the ranking, but the combination of high COVID-19 cases and damage to the agriculture sector from severe droughts have caused substantial damage to the economy.

#### Switzerland is world's strongest nation brand

In addition to measuring nation brand value, Brand Finance also determines the relative strength of nation brands through a balanced scorecard of metrics evaluating brand investment, brand equity, and brand performance. The nation brand strength methodology includes the results of the Global Soft Power Index – the world's most comprehensive research study on nation brand perceptions, surveying opinions of over 75,000 people based in more than 100 countries. According to these criteria, Switzerland is the world's strongest nation brand with a Brand Strength Index (BSI) score of 83.3 out of 100.

Switzerland's BSI score has remained stable, while the nations around it saw theirs take a hit, resulting in Switzerland moving to the top spot for brand strength. According to Brand Finance's research, the Alpine nation saw external perceptions slightly rise following its strong response to Covid-19. It used a mix of compulsory and non-compulsory measures during the pandemic to control the spread of the virus. For example, non-essential businesses had to close, but the government's order to stay at home was only ever advisory – entrusting the people to make the decision for themselves.

This is reflective of Switzerland's model of government, with the public allowed to voice their opinions on laws through frequent referenda – last year the population rejected a motion to end its freedom of movement agreement with the EU and voted to make discrimination on the basis of sexual orientation illegal.

Haigh commented: "Small size is no barrier to occupying a solid position for nation brand strength and Switzerland securing the top spot this year is the perfect example. Switzerland has held firm whilst other nations have faltered over the course of the pandemic. The nation has recently been thrust under the spotlight, however, with the leak of the Pandora Papers, which could taint its reputation as Swiss financial advisers are scrutinised on the global stage."

#### Germany slips to 5th

Last year's strongest nation, Germany, has dropped down to 5th position in the brand strength ranking, following a 2.3 point drop in BSI to 82.6 out of 100. Despite garnering praise on the global stage for her strong and stable leadership spanning 16 years, Angela Merkel sees mixed results on home soil. Domestic perceptions are consistently less favourable across the metrics to their overseas counterparts, particularly in regard to the Global Soft Power Index Business & Trade and Influence pillars.

## Australia and New Zealand move into top 10

Australia, up five places in the ranking to 6th, and New Zealand, up seven places to 10th, have both entered the top 10 for brand strength, with BSI scores of 81.3 and 80.2 respectively. The Australasian countries were deemed to have handled the early days of the pandemic extremely well. Both were lauded for their severe lockdowns and quick reaction to subsequent outbreaks, which resulted in minimal cases and allowed them to open back up internally considerably earlier than others.

At the time of our research, both scored well across our data points with internal and external perceptions of their handling of the pandemic. However, the vaccine rollout in both countries has lagged behind their global counterparts, which could hamper their BSI scores moving forward.

## Breaking the Western monopoly

Singapore and the United Arab Emirates have broken the Western monopoly in the brand strength ranking, claiming 4th and 11th position respectively. Scoring particularly high for Global Soft Power Index pillars of Business & Trade and Governance, Singapore continues to prosper both in the Southeast Asian region as well as globally. The city-state – renowned for its high-quality and economically efficient healthcare – has already fully vaccinated 82% of the total population. Singapore is on the right path to achieve the government's aim of a "whole new normal".

The UAE has climbed three spots in the brand strength ranking following a 2.5-point increase in its BSI score to 79.1 out of 100. Overseas perceptions of the nation's prowess in the Education & Science pillar are high, and the successful Emirates Mars Mission is clearly a factor. The UAE also stands out for its Covid-19 response, and scores high for the Influence and Business & Trade pillars, both of which should see a further boost from Expo 2020 inaugurated in Dubai this month. The UAE's continued increases in brand strength and value are testament to the nation's strategy of diversifying its economy for long-term growth.

#### Covid-19 hurts perceptions of world's largest economies

At the same time, the UK, US, Japan and France have all fallen out of the top 10 strongest nation brands ranking due to the perception of how they handled Covid-19.

The UK, falling from 2nd to 16th with a BSI score of 77.4, and France, falling from 9th to 18th with a score of 75.4, recorded average Global Soft Power Index scores for overseas perceptions of their handling of the pandemic, but perceptions domestically were particularly low.

Japan, falling from 7th to 17th with a score of 76.7, saw a similar story with the perception at home that the pandemic was mishandled. However, this is polarised when compared to their perception abroad, where it achieved some of the highest scores in the Global Soft Power Index research.

The US, dropping from 4th to 19th with a score of 75.1, saw poor scores at home and abroad, and was also one of the lowest ranked nations by the specialists.

Despite their brand strength taking a hit, these nations all still feature in an unchanged top 10 when ranked by nation brand value.

Haigh commented: "It will be important for the world's largest economies to focus on making up the ground they have lost in brand strength, in order to protect their brand value. The UK, US, Japan and France have all scored poorly domestically for their handling of Covid and they need to rebuild this trust with their respective populations."

View the full Brand Finance Nation Brands 2021 report here.

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