

Magazine Advertising Sales Executive

Remuneration:	basic plus commission
Location:	Cape Town
Job level:	Mid/Senior
Type:	Permanent
Reference:	#Adsales Jan24
Company:	Aveng Media

Make the change and kick-start your career in 2024.

Aveng Media, publisher of African Safaris, Mother & Child, African Business Quarterly, African Mining News, Construction & Engineering News, and SA Farming News, is looking for experienced magazine advertising sales executives to join our team.

- We are a well-established, growing media house. For the right candidate, we offer a basic and a very generous commission and bonus structure. It is all up to you and what you are prepared to put in.
- Applicants need to have an aptitude for sales, with exceptional communication and relationship-building skills.
- Successful candidates will be based at our office in Cape Town's CBD.

Requirements:

- An ability to sell advertising space on the telephone
- The ideal candidate is regarded as a self-starter
- Ability to work productively in a team and within a competitive environment
- Good communication and interpersonal skills
- The ability to think outside the box and work under pressure
- Experience in the media industry and selling advertising space in magazines and online
- Daily generation of new business through sales of display advertisements
- Reaching of weekly and monthly sales target imperative

Company Description

Aveng Media is a well-established, vibrant, and growing media house. We have a stable of well-established magazines and are continually introducing new titles

Posted on 29 Apr 09:58, Closing date 28 Jun

Apply by email

HR Manager - Colin Samuels
colin@avengmedia.co.za

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