

# Salesman

<b>Remuneration:</b>	R3500 - R6500 per month market-related
<b>Location:</b>	Malelane
<b>Education level:</b>	Matric
<b>Job level:</b>	Student
<b>Travel requirement:</b>	Occasional
<b>Type:</b>	Permanent
<b>Reference:</b>	#IVM478
<b>Company:</b>	In Vision Marketing

Are you a friendly and outgoing individual with a passion for sales? We are seeking a salesman to join our team and help drive our business growth. As a salesman, you will be responsible for building and maintaining relationships with clients, promoting and selling our products, and providing excellent customer service.

This is an exciting opportunity for someone who is motivated, goal-oriented, and enjoys working in a dynamic and fast-paced environment. If you have a proven track record in sales and are looking for a new challenge, we would love to hear from you!

## Responsibilities

- Build and maintain relationships with existing and potential clients
- Promote and sell our products to meet or exceed sales targets
- Provide excellent customer service by addressing client inquiries and concerns in a timely and professional manner
- Research and analyse market trends to identify new business opportunities
- Prepare and deliver sales presentations to potential clients
- Negotiate and close sales contracts
- Collaborate with the team to develop sales strategies and achieve company objectives

## Requirements

- Proven track record in sales and achieving sales targets
- Strong interpersonal and communication skills
- Ability to build and maintain positive relationships with clients
- Excellent negotiation and closing skills
- Self-motivated and driven to succeed
- Ability to work well in a team environment
- Knowledge of the industry and market trends
- Proficient in using sales software and customer relationship management (CRM) tools
- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure

- Entrepreneurial spirit
- Self-driven
- Student mentality
- Clear criminal record

Posted on 22 Apr 10:09, Closing date 19 Jun

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